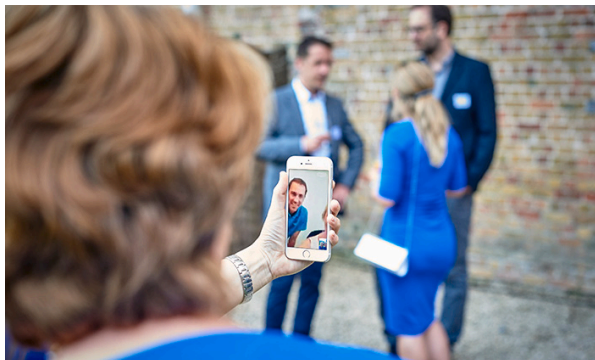




Aluvision Inc. is a dynamic and growing company that specializes in high-end aluminum design solutions for booth building, showrooms and displays. A committed team ensures top performances for customers around the world. To further support our growth we are looking to expand our team with an:

SALES MANAGER NORTH & SOUTH CENTRAL



We are seeking a driven, self-motivated sales executive to join our growing organization. In this position, you will be responsible for pursuing sales opportunities through traditional channels and by utilizing new technology and communication software. You are able to work autonomously, but always in great collaboration with our HQ in Atlanta, GA. Strong interpersonal skills and a customer-focused approach are a must.

YOUR POSITION

- Actively seek out new sales opportunities through cold calling, networking, and social media. Identify all potential customers in the Northeast territory.
- Build long term relationships with our clients and prospects based on open communication at all levels of their organization.
- Set up meetings with potential and existing clients.
- Prepare and deliver presentations on our products/services and talk excitedly about the endless possibilities of our modular system.
- Visit tradeshows to identify new prospects.
- Prepare and report on goals, sales, and prospects.
- Participate in tradeshows and conferences on behalf of the company.
- You report directly to our Senior Account Director, based in our Atlanta HQ.

REQUIREMENTS

- BA degree in Business Administration or relevant field of study or equivalent industry.
- Proven experience as a sales executive/representative or in managing a territory.
- Technical and 3D insight is desired.
- Ability to travel 40% monthly.
- Hardworking, hands on approach with proactive results, self-starting and driven team player attitude.
- Proficiency in written and verbal communication for presentations and demonstrations of our products.

OUR OFFER

- A challenging and permanent job in a fast paced growing and international company.
- An open corporate culture where innovation and customer oriented thinking prevail.
- A responsible job with room for initiative and the possibility of taking a variety of training courses.
- An enthusiastic team of talented co-workers.
- An appropriate compensation in accordance with knowledge & experience, supplemented with benefits.
- Medical Benefits, vision, and dental.
- Company credit card for travel expenses.

INTERESTED?

Do you want to be part of a winning team and the exciting world of design solutions? Then don't hesitate to send us your resume and motivation letter via annelies@aluvision.com! Looking for more info? You can find us at www.aluvision.com or call our offices at (470)-252-3500.